

# DON'T JUST TAKE OUR WORD FOR IT...



## **Paul Hayes** Hyde Park Sandwich Shop – Doncaster

*I have recently sold my sandwich shop business using the agents Alan J Picken it has been a pleasure to work with this company from start to finish very professional with a family feel that they care about your sale I would definitely use them again and recommend them to anyone.*



## **Adrian Parkinson** Union Jack Wear Ltd – Keighley

*I've both bought and sold businesses with Alan and from both sides of the coin he, along with his son Fraser, guided me through the whole process in a really helpful way. When I came to put my business up for sale I knew Alan was my first choice. From start to finish they are at the end of a phone with a really friendly, efficient and personal service. I've heard lots of nightmare stories about selling agents and my only advice to anyone who wants to avoid those companies and problems - sell your business with Alan J Picken.*



## **Joe Hepworth** Hepworth's Deli – Leeds

*I recently sold my business in 3 weeks with Alan J Picken and I can't review them highly enough. I had been burned by other agents and left with no sale and a big bill. Alan and Fraser were so helpful throughout whole process and delivered a quick sale, all within the agreed fees, which were also very reasonable and way cheaper than the competition. Top class service!*



## **Ben Parker** 4G Voice & Data – Castleford

*I would like to thank (and recommend) Alan Picken for assisting us in finding a buyer for our business. From the initial valuation meeting through to completion was a 6 month process. Great to deal with, I would highly recommend. Good old fashioned honesty and professionalism is what you get here, bearing in mind I was bombarded with calls from agents all over the country I am delighted to have chosen Alan.*



## **Graham Penney** Yorkshire Brine Shrimp Supplies – Bradford

*Despite having a unique type of speciality business, & having initial reservations about an "off the shelf" transfer agent, Alan J Picken BTA have performed extremely well on my behalf, having sold my business with the minimal of time & fuss. His team along with himself showed an excellent standard of professionalism throughout the whole procedure. Would I use them again, without a doubt! Job well done.*



## **Andrew Hargreaves** The Soap Gallery – Otley

*Over the years I have purchased and sold many Companies through Alan J Picken. I have found his Company to be highly efficient and extremely motivated. In this day and age it's very refreshing to deal with someone with the honesty and integrity of Mr. Picken. In the past I have also tried other business transfer agents but his Company is in a different league. When I have another business to sell I will only use him.*



## WHY CHOOSE ALAN J PICKEN?

*With over 40 years' experience, at Alan J Picken we know what it takes to sell your business. By choosing to market your business with us today you'll benefit from;*



### **No hidden costs**

Here at Alan J Picken we are committed to being open and transparent when it comes to commission and advertising fees.



### **Maximum exposure**

We will market your business in front of thousands of active buyers in just a matter of days.



### **Competitive fees**

Alan J Picken is a family run business and are able to offer some of the most competitive rates in the industry



### **Named point of contact**

The member of our team who carried out your initial valuation will be on hand to guide you through the sales process.



### **Confidentiality**

We know selling your business can be stressful and you may not want your customers or staff to find out. Here at Alan J Picken we can tailor our marketing to ensure your business is kept discreet and confidential.



### **Specialist solicitors**

We have excellent relationships with many solicitors who specialize in business transfer, some of whom we have dealt with for over 30 years.

# ADVERTISING

At Alan J Picken we are committed to being totally open and transparent when it comes to advertising fees. We give you the choice of either a one off, upfront fee which covers all of your advertising for the duration of the sales process or an unfixed, pay as you go option.

To ensure your business gets the exposure it needs, we will market it extensively across our own dedicated website as well as every major business website, including;

rightmove 

rightbiz  
buy sell business

THE YORKSHIRE POST

BusinessesForSale.com 

Daltonsbusiness.com  
the best place to buy a business



Zoopla



On top of this we will also promote your business in leading regional newspapers. Our adverts never feature more than 8 businesses at once, meaning that your business will receive maximum space and exposure. To put this into perspective many of our competitors list 50 business in one given advert.



For a FREE one-on-one market appraisal contact our team today, and get one step closer to selling your business.

# ENERGY PERFORMANCE CERTIFICATE



**An Energy Performance Certificate (EPC) is a document that informs potential buyers how energy efficient a building is.**

Here at Alan J Picken, we have an in house Stroma Accredited Energy Assessor who can produce commercial and residential EPCs for your property.

As of the 1st of October 2008, as part of the European Directive on Energy Performance of Buildings, most commercial properties offered for sale or let require a Commercial EPC and failure to obtain/display an EPC may result in hefty fines.

As soon as a building is in the process of being offered for sale it is the responsibility of the seller to make an EPC available to prospective buyers, free of charge. Commercial EPCs are valid for up to 10 years.

An EPC rates a buildings efficiency on a scale from A-G with A being the highest level of efficiency and G being the lowest. All EPCs are accompanied with a report of recommendation which suggests ways in which the properties efficiency can be improved.



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